

PRODUCT GOVERNANCE AND FAIR VALUE ASSESSMENT

This summary document has been created to fulfil our responsibilities under fair value regulations. This document **should not** be used as a sales or marketing tool. The client facing broker must act in the best interests of each customer individually when deciding whether to recommend a particular policy or not.

PRODUCT NAME POLICY WORDING VERSION NUMBER	Commercial Property Ow Commercial Property Ow Camberford Underwriting	
PRODUCT TYPE		containing Sections for Buildings and Landlords ers Liability and Employers' Liability.
CO-MANUFACTURERS	Camberford Underwriting	
	Capacity Provider(s):	
	Product Section	Capacity ProvidersEach customer specific quotation and scheduledocument clearly identifies theInsurer/Underwriter applicable for each section.
	Buildings and Landlord's Contents:	 Ascot Underwriting Limited on behalf of Syndicate 1414 at Lloyd's Of London HCC International Insurance Company plc (HCCI) t/a Tokio Marine HCC
	Property Owners Liability:	 Ascot Underwriting Limited on behalf of Syndicate 1414 at Lloyd's Of London HCC International Insurance Company plc (HCCI) t/a Tokio Marine HCC Faraday Underwriting Limited on behalf of Syndicate 0435 at Lloyd's Of London
	Employers Liability:	Faraday Underwriting Limited on behalf of Syndicate 0435 at Lloyd's Of London
MOST RECENT REVIEW	October 2023	
TARGET MARKET	 Commercial Customers owning commercial properties let to tenants. Policyholders, and properties in the United Kingdom, Isle of Mar or Channel Islands. 	
OUTSIDE TARGET MARKET	Channel Islands.HMO's or other tOwner occupied	perties outside of the UK, Isle of Man and
CHARACTERISTICS OF THE PRODUCT AIMED AT MEETING THE NEEDS OF THE TARGET MARKET	 Buildings and Landlords Contents Property Owners Liability Employers' Liability Add Ons: There are no add-on covers available to purchase separately und 	
	There are no add-on cove product.	ers available to purchase separately under this

		Optional Covers Section 3 (Employers Liability) is optional.
		 Key Exclusions & Limitations Limits of Liability or Sum Insured apply throughout the Product. There are important conditions which oblige the policyholder to act in a certain way or stipulate a contingency upon which the validity of the Policy or a claim depends.
		Product Literature The Policy Wording and an IPID are issued with each new and renewal quotation; and samples available upon request to <u>product.governance@camberford.com</u> .
	DISTRIBUTION STRATEGY	This product is intended for distribution via FCA authorised brokers only. Brokers must be approved by us and enter into our standard format TOBA. Our preferred method of agreeing TOBAs is via REG. Brokers may access this product via our website enquiry forms or by submitting information by email to our relevant team.
		Sub- broking is not permitted.
	COMMISSION	We will agree a commission rate with each distributor. All distributors should be able to demonstrate that commission received bears a reasonable relationship to the actual costs of their contribution/level of involvement or benefit added by them to the distribution arrangement. We may ask you to justify your commission rate and if we are not satisfied that it is appropriate we may seek to amend it.
	OTHER REMUNERATION	We will charge an Underwriting Fee on any new business or renewal policy taken up. Full details regarding our fees are detailed within quotation and schedule documents. We review our fees annually to ensure that they remain appropriate.
		We may ask you provide details of remuneration you earn in connection with the sale of our policy. This includes any fees, premium finance earnings, earning from non-insurance products or add-ons sold alongside our policy.
		You must ensure that your arrangements are consistent with FCA rules on conflicts and incentives. You should review all remuneration arrangements at least annually and share the outcome of that review with us on request.
	FAIR VALUE REVIEW	Our product governance process requires a full review of all products at least annually to determine if the product offers fair value to the end customer. These reviews consider the target market, distribution strategy, remuneration, marketing, product information, product performance, product design and feedback from distributors and customers.
		We also monitor conversion rates, renewal retention, cancellations, loss ratios, claims and complaints as part of this review process.
		We are satisfied that the product offers fair value to its intended Target

CUSTOMERS FOR WHOM THE PRODUCT IS NOT EXPECTED TO PROVIDE FAIR VALUE	 Market, subject to distributors: not charging customers additional amounts over and above the gross premium plus underwriting fees quoted by us without first determining that they do not have a detrimental effect on the value of the product. ensuring that no duplicate cover exists or is caused by an add-on where that cover is already provided by the policy. This product would not be expected to provide fair value to policyholders / risks that fall outside the Target Market.
RELEVANT DOCUMENTS AVAILABLE	 Policy Wording IPID Please contact <u>product.governance@camberford.com</u> for samples.

We welcome any feedback from our distributors on the performance of our products. All feedback will be considered in our next product review.

If you believe that your staff would benefit from additional training on this product please let us know by making contact by email to <u>product.governance@camberford.com</u>.



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